

CORPORATE OVERVIEW

OUR BUSINESS SOLUTIONS

E-Commerce Hosting:

Innovate EDI Managed Services

Managing your EDI as a critical business process.

Consulting Services:

Project Management Services

Ensuring project stability, control and quality.

EDI Consulting

Staff augmentation for your EDI Services.

Innovate E-Commerce Inc.

Your Business to Business Service Provider



Innovate E-Commerce is a global provider of business to business E-Commerce solutions. Our outsourcing operations are the gateway for our clients, opening up new possibilities within the supply chain through an efficient and reliable partnership.

The experts at Innovate E-Commerce are committed to improving companies' capabilities by coordinating their B2B activities across various levels of the supply chain, handling the difficulties and

complexities of extensive B2B transactional processes, a service that is costly and time-consuming when performed in house. By outsourcing to Innovate E-Commerce, businesses can expect their EDI and Projects to be handled with the utmost precision and care, while watching their B2B services sail smoothly, creating new ways to share information and opening doors to new possibilities and potentialities.

"All participants were able to realize annual cost savings higher than the required annual investment, with the average level of annual benefits being 2.45 times higher than the annual costs...half the participants felt that B2B outsourcing provided their organization superior capabilities"

*-"Driving Business Value Through B2B Outsourcing"
Stanford Supply Chain Management Forum, 2007*

A SPOTLIGHT ON INNOVATE'S EDI MANAGED SERVICES

Innovate E-Commerce's EDI Managed Services reduce costs and increase productivity for our clients with a technical infrastructure which includes dependable hosted integration services in conjunction with visible transactions, data translations, and superb reporting capacities. The top-notch customer service provided by our staff reassures our clients that their project and trade management is in safe hands, which frees up their time to focus on vital business goals and concepts.

Outsourcing EDI can benefit almost any company, regardless of size or specialization. In a recent study of a wide variety of companies conducted by the *Stanford Global Supply Chain*

Management Forum, it was concluded that businesses working with B2B service providers saw significant increases across their various service platforms, including a 70% increased traceability of B2B transactions, a 57% increase in added value services provided to trading partners, and a 39% increase in higher inventory visibility.

Each staff member at Innovate E-Commerce has over 20 years of EDI experience, and our clients are assigned a specific EDI coordinator, who knows their business and their trading partners businesses. With their constant surveillance of audits, controls, and applications, our clients are worry-free.

INNOVATE[™]
E-COMMERCE INC.

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Innovate E-Commerce Inc. *Your B2B Service Provider*

"We decided to outsource the EDI operation to Innovate EDI Managed Services in March of 2004. It has worked out perfectly. Our ability to do EDI competently has positioned us very well with the trading partner requiring the new package [of 10 new ASC X12 transactions]. We protected our relationship with them. The original volume of 300-400 transactions is now up to about 1500 per month. "And we're now relying on Innovate EDI Managed Services to help us with our expansion into global markets. We're in the midst of a program in Australia as we speak, where we're doing a full set of transactions with a coal consortium. The new transactions will be using the EDIFACT- based EANCOM standard, in which we have no particular expertise. Once again, Innovate EDI Managed Services is empowering us to do business better and in new areas."

Ted Benham, *VP-Information Technology,*

Jennmare Corporation, Pittsburgh, Pennsylvania

Founded by E-Commerce Pioneers

Innovate was founded in 1997 by E-Commerce pioneer Karen Puchalsky, whose decades of experience with technology leaders allowed for the company to grow, and along the way, been recognized and awarded in several competitions, including the INC. 500 award and "Pennsylvania's Best 50 Women in Business".

The accolade Innovate E-Commerce prizes most is:

"Once our clients find us, they keep us."

"We were already a customer of Innovate E-Commerce. They had a great track record with us and good people. They are focused on technology for moving data. And the price was right," explains Buxton. "Through outsourcing, we would save the equivalent of one staff-position salary, plus operational costs including hardware, software and communications. We stood to save about \$80,000 per year, could re-deploy existing EDI staff, and our operations would improve. "We went live in 2004 with Innovate E-Commerce handling the day-to-day management of our EDI," says Buxton. "Our internal EDI person now has much more time to participate in other IT initiatives, and Innovate E-Commerce is in direct communication with 25 of our U.S. facilities for day-to-day problem resolution. If data is missing, for instance, their people work directly with Koppers people in the field to get answers. Koppers' IT doesn't need to get involved in the majority of the cases."

Jim Buxton, *Director of IT for Koppers Inc., Pittsburgh, PA*

Our Promise

At Innovate E-Commerce, we give our clients the competitive edge with their customers, because we quickly respond to any changes or new requests, and constantly upgrade our systems and technologies. We eliminate the backlog of requests, and the confusion and uncertainty that can sometimes occur within the technologies of e-commerce.

Our clients know they can rely on Innovate E-Commerce to be their B2B Service Provider. They also know that their e-commerce is more than data with us as we understand it is critical information that supports their business processes.

We are dedicated to forming solid, trustworthy partnerships with our clients, always exceeding their expectations and aiming for higher goals.



Contact Innovate E-Commerce Today!

We welcome your inquires about how our innovative, high-performance, hard-working business solutions can strengthen your enterprise!

Contact us today at **1-888-771-9606**,

Or Email us at **info@innovateec.com**

Visit us on the web at **www.innovateec.com**